



May 24, 2021

To Our Valued Distributors,

Stretch film manufacturers continue to increase film pricing. This is the ninth increase on stretch film since July 2020. The ninth increase was announced by resin producers and film manufacturers effective on April 19, 2021.

We were hoping to hold back from passing on this increase, but a 10<sup>th</sup> increase has been announced by manufacturers, effective June 7, 2021. We are only addressing the 9<sup>th</sup> increase at this time.

The increase is being supported by global and domestic supply disruptions along with a continued strong demand for all plastic products. This increase is also based on domestic and global higher raw material and shipping charges.

At Qspac Industries, we do our best to hold larger inventories on the floor to react to these increases and keep our pricing as low as possible. With the increases coming so close together with only two weeks notice to respond, it has made it very difficult on our purchasing efforts. We must notify you at this time there will be an increase on all stretch films by 8% on June 21, 2021. Banding films and extended core films will NOT be affected on this increase announcement.

All purchase orders placed no later than June 18, 2021 must be will called or delivered no later than June 30, 2021. Purchase orders placed at old pricing will be subject to inventory on hand. New pricing will apply to all orders where out of stock items were replaced by new cost inventory. All special orders and manufacturer drop ships will be at new pricing.

Your account manager will answer any questions related to the most recent increases on stretch film. They can also give you status of inventory levels and pricing.

We appreciate your continued business.

Sincerely,

A handwritten signature in black ink, appearing to read 'Joe Tang', with a horizontal line above it.

Joe Tang  
President