

December 5, 2022

RE: THERMAL LABEL PRICE INCREASE ANNOUNCEMENT

To Our Valued Distributors,

As many of you have likely heard, a major paper mill supplying the label industry was shut down in November. This mill supplied 65,000 tons per year of paper to the label industry. The closure has created shock waves throughout the label supply chain, causing major shortages and price increases. QSPAC is working hard to minimize the impact of this event. However, we are forced to pass on a **7%** price increase on all **direct thermal and thermal transfer labels** effective **January 3<sup>rd</sup> 2023**.

All orders received before the effective date are subject to inventory availability and past purchase history. All orders must be delivered or will called no later than January 9<sup>th</sup> 2023. QSPAC reserves the right to apply the new price to orders for which we do not have enough inventory on hand. Should you have any question regarding this increase, please feel free to contact your sales representatives.

Thank you for your continued patience and support.

Sincerely,