



December 28, 2020

To Our Valued Distributors,

Stretch film manufacturers implemented another increase on all stretch film products. On December 23, 2020, manufacturers announced a price increase of 6% effective January 18, 2021.

This is the fifth increase announcement on stretch film this year with a sixth increase possible in February. The resin suppliers have expedited the increase from a December 1<sup>st</sup> announcement. The increase is being supported by global and domestic supply disruptions along with a continued strong demand for all plastic products. This increase is also based on domestic and global higher raw material and logistic costs.

At Qspac Industries, we do our best to hold larger inventories on the floor to react to these increases and keep our pricing as low as possible for as long as possible. We must notify you at this time that we will increase stretch film 6% effective February 1, 2021.

All purchase orders placed no later than January 29, 2021 must be will called or delivered no later than February 10, 2021. Purchase orders placed at old pricing will be subject to inventory on hand. New pricing will apply to all orders where out of stock items were replaced by new cost inventory. All special orders and manufacturer drop ships will be at new pricing.

Your account manager will answer any questions related to the most recent increases on stretch film. They can also give you status of inventory levels and pricing.

We appreciate your continued business.

Sincerely,

A handwritten signature in black ink, appearing to read 'Joe Tang', with a horizontal line above it.

Joe Tang  
President