



April 29, 2016

To Our Valued Distributors,

Due to paper related costs, **water activated paper tape** manufacturers have implemented an increase of 6% effective February 29, 2016.

Our floor inventory has allowed us to extend old costs until May 31, 2016. The price increase of 6% will be implemented on June 1, 2016.

This price increase notification also includes custom printed non-reinforced and reinforced paper tapes.

All purchase orders placed no later than May 31, 2016, must be will called or delivered by June 3, 2016. Orders at old pricing are subject to inventory on hand. All special orders and manufacturer drop ships will be at new pricing, effective immediately.

Your sales representative will answer any question or detail of this most recent increase. They can also give you status of inventory levels and pricing.

We appreciate your continued business.

Sincerely,

A handwritten signature in blue ink that reads 'Joe Tang'. The signature is written in a cursive style with a horizontal line above the first name.

Joe Tang