



June 1, 2015

To Our Valued Distributors,

Due to paper related costs, paper tape manufacturers have implemented an increase of 3% to 4% effective March 2, 2015.

Our floor inventory has allowed us to extend old costs until June 26, 2015. The price increase will be implemented on June 29, 2015.

All purchase orders placed no later than June 26, 2015, must be will called or delivered by July 3, 2015. Orders at old pricing are subject to inventory on hand. All special orders and manufacturer drop ships will be at new pricing, effective immediately.

Your sales representative will answer any question or detail of this most recent increase. They can also give you status of inventory levels and pricing.

We appreciate your continued business.

Sincerely,

A handwritten signature in blue ink, appearing to read 'Joe Tang', with a horizontal line above it.

Joe Tang